

# TANZANIA PETROLEUM DEVELOPMENT CORPORATION



## OFFER FOR CONDENSATE SPOT SALE FROM SONGOSONGO

Date: 14th December 2020

TPDC notifies interested buyers that it intends to sell around 1750 metric tons plus/minus 10% of condensate from Songo Songo gas processing plants. The average processing and storage cost per ton is USD 170. Buyer should indicate his/her top up margin in the final price quote (Final price= Fixed cost+ top up Margin). The uplifting Lay can is January 8-10, 2021 subject to change; a confirmed loading date will be determined and communicated to the buyer after considering all operational factors.

TPDC will share product's specifications before loading; meanwhile, buyer can obtain the most recent analysis for reference. If need be, the successful buyer will be allowed to conduct analysis at own cost for verification purposes. TPDC prefer export option or local consumption for final use and not intermediaries. For export, TPDC will process and issue export and key shipping documents and will release final documents upon receipt of payments confirmation from its bank.

Fourteen days (14) before loading, a thorough inspection and vetting of the Vessel and Tug Boat proposed by the buyer, must be undertaken by authorised Marine Surveyor approved by terminal operators. On top of physical inspection, the surveyor will also verify certificates, permits and/or approvals of the vessels. The buyer shall arrange and ensure the Vessel and the Tugboat are at site 24hrs and 48hrs respectively before the uplifting time for final inspection. Loading plans, arrangements and instructions will be set and agreed in the preloading operations meetings.

Proposals from Applicants with pending issues/disputes with the Seller on the same subject matter (condensate sale) will not be considered.

### TPDC sells the product on the following terms:-

- i. Price of the product is FOB (SONGOSONGO) in USD/MT; Buyer's offer must be valid for a period of one month from the date of submission.
- ii. Mode of payment is advance payment before delivery or Confirmed Irrevocable Letter of Credit (Sight LC) issued and confirmed by a first class bank. Other modes of advance payments such as Cheques or Telegraphic transfer may be considered

- iii. All local taxes will be borne by the buyer.
- iv. The proposal shall be detailed with necessary information including among others:
  - a. Application letter; Company profile; and Price form;
  - b. Evidence of qualifications and eligibility to perform the services by submitting operating licences, Certificates of registrations, MEMARTS, TRA Certificates (TIN/VAT), permits and approvals from relevant bodies such as EWURA, SUMATRA and BRELA etc.;
  - c. Intended utilization of the product, final destination and evidence for market for the product; for local consumption, buyer must submit approval from EWURA for product utilization and storage and commitment to submit returns to the Authority;
  - d. Evidence of Capacity to perform the task including experience of at least three (3) years in similar business; and financing capacity (Confirmation from bankers or financiers);
  - e. Evidence of hiring/engagement of Vessel, mooring and Tugboats and assurance of being at site on time (Evidence from service providers and approval of the same by relevant authorities must be attached).
- v. For ease of operations, Buyer will offset seller's service providers' bills on behalf of the Seller deductible from the Sellers final invoice.

A Buyer must confirm interest and submit his/her proposal to TPDC not later than Monday 21st January, 2021 at 12:30 hours. The proposal can be delivered physically, through registered mail or courier and reach the undersigned before specified deadline. The proposal should be sealed; marked "Offer for spot purchase of condensate from Songo Songo" and addressed to:

### Managing Director,

Tanzania Petroleum Development Corporation,  
P.O. Box 2774, Dar-es-Salaam, Tanzania.

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